



2018 Hospital Financial Survey

Part A : General Information

1. Identification

UID:hosp303

Facility Name: Northeast Georgia Medical Center Barrow

County: Barrow

Street Address: 316 North Broad Street

City: Winder

Zip: 30680-2150

Mailing Address: 316 North Broad Street

Mailing City: Winder

Mailing Zip: 30680-2150

2. Report Period

Please report data for the hospital fiscal year ending during calendar year 2018 only.

Do not use a different report period.

Please indicate your hospital fiscal year.

From: 10/1/2017 To:9/30/2018

Please indicate your cost report year.

From: 10/01/2017 To:09/30/2018

Check the box to the right if your facility was **not** operational for the entire year.

If your facility was **not** operational for the entire year, provide the dates the facility was operational.

3. Trauma Center Designation Change During the Report Period

Check the box to the right if your facility experienced a change in trauma center designation during the report period.

If your facility's trauma center designation changed, provide the date and type of change.

Part B : Survey Contact Information

Person authorized to respond to inquiries about the responses to this survey.

Contact Name: Linda Nicholson

Contact Title: V.P. of Finance

Phone: 770-219-6622

Fax: 770-219-6644

E-mail: Linda.Nicholson@nghs.com

Part C : Financial Data and Indigent and Charity Care

1. Financial Table

Please report the following data elements. Data reported here must balance in other parts of the HFS.

Revenue or Expense	Amount
Inpatient Gross Patient Revenue	40,887,635
Total Inpatient Admissions accounting for Inpatient Revenue	1,242
Outpatient Gross Patient Revenue	112,854,169
Total Outpatient Visits accounting for Outpatient Revenue	29,053
Medicare Contractual Adjustments	46,305,441
Medicaid Contractual Adjustments	24,833,799
Other Contractual Adjustments:	41,649,234
Hill Burton Obligations:	0
Bad Debt (net of recoveries):	5,515,638
Gross Indigent Care:	1,314,935
Gross Charity Care:	11,314,049
Uncompensated Indigent Care (net):	1,314,935
Uncompensated Charity Care (net):	11,314,049
Other Free Care:	249,770
Other Revenue/Gains:	428,643
Total Expenses:	35,369,053

2. Types of Other Free Care

Please enter the amount for each type of other free care. The amounts entered here must equal the total "Other Free Care" reported in Part C. Question 1. Use the blank line to indicate the type description and amount for other free care that is not included in the types listed.

Other Free Care Type	Other Free Care Amount
Self-Pay/Uninsured Discounts	0
Admin Discounts	249,770
Employee Discounts	0
	0
Total	249,770

Part D : Indigent/Charity Care Policies and Agreements

1. Formal Written Policy

Did the hospital have a formal written policy or written policies concerning the provision of indigent and/or charity care during 2018? (Check box if yes.)

2. Effective Date

What was the effective date of the policy or policies in effect during 2018?

10/01/2017

3. Person Responsible

Please indicate the title or position held by the person most responsible for adherence to or interpretation of the policy or policies you will provide the department.?

4. Charity Care Provisions

Did the policy or policies include provisions for the care that is defined as charity pursuant to HFMA guidelines and the definitions contained in the Glossary that accompanies this survey (i.e., a sliding fee scale or the accomodation to provide care without the expectation of compensation for patients whose individual or family income exceeds 125% of federal poverty level guidelines)? (Check box if yes.)

5. Maximum Income Level

If you had a provision for charity care in your policy, as reflected by responding yes to item 4, what was the maximum income level, expressed as a percentage of the federal poverty guidelines, for a patient to be considered for charity care (e.g., 185%, 200%, 235%, etc.)?

300%

6. Agreements Concerning the Receipt of Government Funds

Did the hospital have an agreement or agreements with any city or county concerning the receipt of government funds for indigent and/or charity care during 2018? (Check box if yes.)

Part E : Indigent And Charity Care

1. Gross Indigent and Charity Care Charges

Please indicate the totals for indigent and charity care for the categories provided below. If the hospital used a sliding fee scale for certain charity patients, only the net charges to charity should be reported (i.e., gross patient charges less any payments received from or billed to the patient.) Total Uncompensated I/C Care must balance to totals reported in Part C.

Patient Type	Indigent Care	Charity Care	Total
Inpatient	646,658	3,213,769	3,860,427
Outpatient	668,277	8,100,280	8,768,557
Total	1,314,935	11,314,049	12,628,984

2. Sources of Indigent and Charity Care Funding

Please indicate the source of funding for indigent and/or charity care in the table below.

Source of Funding	Amount
Home County	0
Other Counties	0
City Or Cities	0
Hospital Authority	0
State Programs And Any Other State Funds (Do Not Include Indigent Care Trust Funds)	0
Federal Government	0
Non-Government Sources	0
Charitable Contributions	0
Trust Fund From Sale Of Public Hospital	0
All Other	0
Total	0

3. Net Uncompensated Indigent and Charity Care Charges

Total net indigent care must balance to Part C net indigent care and total net charity care must balance to Part C net charity care.

Patient Type	Indigent Care	Charity Care	Total
Inpatient	646,658	3,213,769	3,860,427
Outpatient	668,277	8,100,280	8,768,557
Total	1,314,935	11,314,049	12,628,984

Part F : Patient Origin

1. Total Gross Indigent/Charity Care By Charges County

Please report Indigent/Charity Care by County in the following categories. For non Georgia use Alabama, Florida, North Carolina, South Carolina, Tennessee, or Other-Out-of-State.

To add a row press the button. To delete a row press the minus button at the end of the row.

(You may enter the data on the web form or upload the data to the web form using the .csv file.)

Inp Ad-I = Inpatient Admissions (Indigent Care)

Inp Ch-I = Inpatient Charges (Indigent Care)

Out Vis-I = Outpatient Visits (Indigent Care)

Out Ch-I = Outpatient Charges (Indigent Care)

Inp Ad-C = Inpatient Admissions (Charity Care)

Inp Ch-C = Inpatient Charges (Charity Care)

Out Vis-C = Outpatient Visits (Charity Care)

Out Ch-C = Outpatient Charges (Charity Care)

County	Inp Ad-I	Inp Ch-I	Out Vis-I	Out Ch-I	Inp Ad-C	Inp Ch-C	Out Vis-C	Out Ch-C
Alabama	0	0	0	0	0	0	1	1,317
Banks	0	0	0	0	1	19,673	19	83,732
Barrow	20	455,161	157	459,730	117	2,611,356	1,386	6,393,240
Bartow	0	0	0	0	0	0	0	0
Clarke	2	40,897	3	22,079	0	0	11	70,157
DeKalb	0	0	0	0	1	33,869	0	0
Elbert	0	0	0	0	0	0	1	6,193
Florida	0	0	0	0	0	0	6	12,494
Franklin	0	0	0	0	0	0	1	11,385
Fulton	0	0	1	1,299	0	0	1	3,845
Gwinnett	3	28,915	13	26,425	2	57,015	74	432,729
Habersham	0	0	0	0	0	0	2	12,176
Hall	0	0	11	15,652	2	43,556	59	175,710
Harris	0	0	0	0	0	0	1	7,489
Henry	0	0	0	0	0	0	1	4,607
Jackson	3	98,932	29	117,311	11	261,094	230	699,004
Madison	0	0	0	0	0	0	2	4,931
Montgomery	0	0	0	0	0	0	1	56
Newton	0	0	1	9,512	0	0	0	0
North Carolina	0	0	0	0	0	0	7	16,470
Oconee	0	0	0	0	0	0	5	13,455
Other Out of State	0	0	0	0	0	0	6	15,892
Pike	0	0	0	0	0	0	0	0
Rockdale	0	0	0	0	1	43,712	0	0
South Carolina	0	0	0	0	0	0	2	131
Telfair	0	0	0	0	1	32,930	0	0
Tennessee	0	0	0	0	0	0	1	691
Walton	1	22,753	1	10,834	4	88,446	25	131,437
White	0	0	1	5,435	1	22,118	3	3,139
Total	29	646,658	217	668,277	141	3,213,769	1,845	8,100,280

Indigent Care Trust Fund Addendum

1. Indigent Care Trust Fund

Did your hospital receive funds from the Indigent Care Trust Fund during its Fiscal Year 2018?
(Check box if yes.)

2. Amount Charged to ICTF

Indicate the amount charged to the ICTF by each State Fiscal Year (SFY) and for each of the patient categories indicated below during Hospital Fiscal Year 2018.

Patient Category		SFY 2017	SFY2018	SFY2019
		7/1/16-6/30/17	7/1/17-6/30/18	7/1/18-6/30/19
A.	Qualified Medically Indigent Patients with incomes up to 125% of the Federal Poverty Level Guidelines and served without charge.	0	877,496	437,439
B.	Medically Indigent Patients with incomes between 125% and 200% of the Federal Poverty Level Guidelines where adjustments were made to patient amounts due in accordance with an established sliding scale.	0	7,497,801	3,467,362
C.	Other Patients in accordance with the department approved policy.	0	171,022	177,864

3. Patients Served

Indicate the number of patients served by SFY.

SFY 2017	SFY2018	SFY2019
7/1/16-6/30/17	7/1/17-6/30/18	7/1/18-6/30/19
0	1,541	696

Reconciliation Addendum

This section is printed in landscape format on a separate PDF file.

Electronic Signature

Please note that the survey WILL NOT BE ACCEPTED without the authorized signature of the Chief Executive Officer or Executive Director (principal officer) of the facility. The signature can be completed only AFTER all survey data has been finalized. By law, the signatory is attesting under penalty of law that the information is accurate and complete.

I state, certify and attest that to the best of my knowledge upon conducting due diligence to assure the accuracy and completeness of all data, and based upon my affirmative review of the entire completed survey, this completed survey contains no untrue statement, or inaccurate data, nor omits requested material information or data. I further state, certify and attest that I have reviewed the entire contents of the completed survey with all appropriate staff of the facility. I further understand that inaccurate, incomplete or omitted data could lead to sanctions against me or my facility. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.

Signature of Chief Executive: Chad Hatfield

Date: 8/9/2019

Title: President

I hereby certify that I am the financial officer authorized to sign this form and that the information is true and accurate. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.

Signature of Financial Officer: Brian D. Steines

Date: 8/9/2019

Title: Chief Financial Officer

Comments:

Medicaid Contractual Adjustments in Section 1 of the Reconciliation Addendum have been increased by the amount of the Provider Payment Agreement Act (PPAA) add-on amount received from Medicaid reported at \$471,314. This amount has also been shown as a reconciling amount in Section 2 so that totals per the form agree with NGMC Barrow's financial statements.

**2018 Hospital Financial Survey Hospital Financial Statements Reconciliation Addendum
hosp303- Northeast Georgia Medical Center Barrow**

Section 1: Hospital Only Data from Hospital Financial Survey (HFS):											
HFS Source:	Contractual Adj's, Hill Burton, Bad Debt, Gross Indigent and Charity Care, and Other Free Care									Total Deductions of All Types (Sum Col 2-9)	Net Patient Revenue (Col 1 - 10)
	Part C, 1	Part C, 1	Part C, 1	Part C, 1	Part C, 1	Part C, 1	Part E, 1	Part E, 1	Part C, 1		
	Gross Patient Charges	Medicare Contractual Adjs	Medicaid Contractual Adjs	Other Contractual Adjs	Hill Burton Obligations	Bad Debt	Gross Indigent Care (IP & OP)	Gross Charity Care (IP & OP)	Other Free Care		
	1	2	3	4	5	6	7	8	9	10	11
Inpatient Gross Patient Revenue	40,887,635										
Outpatient Gross Patient Revenue	112,854,169										
Per Part C, 1. Financial Table		46,305,441	24,833,799	41,649,234	0	5,515,638			249,770		
Per Part E, 1. Indigent and Charity Care							1,314,935	11,314,049			
Totals per HFS	153,741,804	46,305,441	24,833,799	41,649,234	0	5,515,638	1,314,935	11,314,049	249,770	131,182,866	22,558,938
Section 2: Reconciling Items to Financial Statements:									(B)		(B)
Non-Hospital Services:											
> Professional Fees	294950.0									250,767	
> Home Health Agency	0									0	
> SNF/NF Swing Bed Services	0									0	
> Nursing Home	0									0	
> Hospice	0									0	
> Freestanding Ambulatory Surg. Centers	0									0	
> N/A	0									0	
> N/A	0.0									0	
> N/A	0.0									0	
> N/A	0.0									0.0	
> N/A	0									0	
> N/A	0									0	
Bad Debt (Expense per Financials) (A)										0	
Indigent Care Trust Fund Income										0	
Other Reconciling Items:											
> PPAA add-on Amount	0.0									-471314.0	
> N/A	0									0	
> N/A	0									0	
> N/A	0									0	
Total Reconciling Items	294,950									-220,547	515,497
Total Per Form	154,036,754									130,962,319	23,074,435
Total Per Financial Statements	154036754.0										23,074,435
Unreconciled Difference (Must be Zero)	0										0

(A) Due to specific differences in the presentation of data on the HFS, Bad Debt per Financials may differ from the amount reported on the HFS-proper (Part C).

(B) Taxable Net Patient Revenue will equal Net Patient Revenue in Section 1 column 11, plus Other Free Care in Section 1 column 9.